

DATASOURCE EXPANDS ITS RELATIONSHIP WITH IKON OFFICE SOLUTIONS, INC.

Leading Print Supply Chain Management Company Signs Long-Term Partnership With Leading Provider of Innovative Document Management Systems and Services

(KANSAS CITY, Mo) DataSource, Inc., one of America's leading print supply chain management companies announced today they have signed an agreement to expand their business relationship with IKON Office Solutions, a Ricoh company.

The terms of the new agreement will feature IKON's innovative tool, IKON WebPrint, a web-based workflow solution designed to make print order and delivery more efficient and cost effective without the expense of additional hardware or software upgrades. IKON WebPrint is hosted by IKON and accessed via a web browser, so there is no hardware for users to buy, and no software upgrades needed.

DataSource's clients will have the ability to access order summaries and track jobs; provide a production audit trail to measure and manage performance; modify or cancel orders in real time and check project status. In addition, clients will have a customized online document catalog for frequently produced collateral that will also help maintain brand integrity. The program's extensive features will be available to DataSource clients via any computer in the world.

David Holland, president of DataSource, Inc. said he is very excited about the extended partnership agreement and the greater efficiencies they will be able to provide their clients. "This expanded relationship represents a tremendous opportunity to provide high quality services and efficient end-to-end business solutions. The long-term agreement will also position us to continue the execution of our growth strategy and 'client-first' approach to each and every account."

"We're pleased that DataSource has expanded their relationship with us through IKON WebPrint," said Mike Dane, vice president of product and services marketing for IKON Office Solutions. IKON WebPrint is a powerful workflow solution and it has all of the features that customers and operators need to submit print jobs and deliver results, helping users to work more efficiently and enhance their productivity."

About DataSource

DataSource, based in Kansas City, MO, provides a total solution to document design and distribution services essential to the successful operation of multi-location businesses such as commercial franchises, auto dealerships, retail insurance, branded products, industrial products and restaurant concepts. Services include design, sourcing, warehousing, fulfillment, distribution, print-on-demand and print management of marketing materials business forms and supplies. Products include business forms, marketing supplies, personnel management packets, training materials, menus, point-of-purchase displays and ad specialty items. DataSource manages over 18,000 SKUs for customers in 85,000 locations worldwide. Visit DataSource at www.data-source.com.

About IKON

IKON Office Solutions, Inc. (www.ikon.com), a Ricoh company, is a leading provider of innovative document management systems and services, enabling customers to improve document workflow and increase efficiency. IKON integrates copiers, printers and MFP technologies, and document management software and systems, to deliver tailored, high-value solutions, implemented and supported by its team of services professionals. IKON leverages the manufacturing and engineering expertise of Ricoh, a more than \$20 billion global technology innovator, with the experience and reach of its locally based sales and services teams, to provide end-to-end solutions and one of the industry's broadest portfolios of document management services, including on-site and off-site managed services, technical service and support, and customized workflow design and implementation.

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